



FACTOR

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*[®], a menu-driven database system. The INTERNET address GSA *Advantage!*[®] is: GSAAdvantage.gov.

Multiple Award Schedule

Federal Supply Group: Professional Services

Contract number: **47QRAA19D007Q**

Contract period: May 3, 2019 – May 2, 2024

FACTOR, INC.

209 10th Ave S STE 560

Nashville, TN 37203

(P) 615-321-4848

(F) 615-457-8055

www.factorinc.com

Contractor Contract Administrator: Mark Lepofsky, GSAorders@factorinc.com

Business Size: Small Business

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Price list current as of Modification PS-0008 effective August 2, 2022

Prices Shown Herein are Net (discount deducted)

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
541611	541611RC	Integrated Consulting Services
54151S	54151SRC	Information Technology (IT) Professional Services
OLM		Order Level Materials

- 1b.** Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See page 4.
- 1c.** Descriptions of all corresponding commercial job titles with experience, functional responsibility, and education are provided beginning on page 5.
- 2. Maximum Order:** SIN 541611: \$1,000,000.00
SIN 54151S: \$500,000.00
OLM: \$250,000.00
- 3. Minimum Order:** \$100.00
- 4. Geographic Coverage (delivery Area):** Worldwide
- 5. Point(s) of production (city, county, and state or foreign country):** N/A
- 6. Prices Shown Herein are Net** (discount deducted)
- 7. Quantity Discounts:** None Offered
- 8. Prompt payment terms:** Net 30 days
Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions
- 9. Foreign items (list items by country of origin):** None
- 10a. Time of Delivery:** Factor, Inc. shall deliver or perform services in accordance with the terms negotiated in an agency's order
- 10b. Expedited Delivery:** Consult with Contractor
- 10c. Overnight/2-Day Delivery:** Consult with Contractor
- 10d. Urgent Requirements.** The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
- 11. FOB Points:** Destination

12a. Ordering Address: ATTN: Mark Lepofsky
209 10th Ave S STE 560
Nashville, TN 37203
(P) 615-321-4848 (F) 615-457-8055
GSAorders@factorinc.com

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment Address: ATTN: Mark Lepofsky
209 10th Ave S STE 560
Nashville, TN 37203
(P) 615-321-4848 (F) 615-457-8055
mlepofsky@factorinc.com

14. Warranty provision: Contractor's standard commercial warranty

15. Export packing charges: Not applicable

16. Terms and conditions of rental, maintenance, and repair: Not applicable

17. Terms and conditions of installation: Not applicable

18a. Terms and conditions of repair parts: Not applicable

18b. Terms and conditions for any other services: Not applicable

19. List of service and distribution points: Not applicable

20. List of participating dealers: Not applicable

21. Preventive maintenance: Not applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
Not applicable

23. Unique Entity Identifier (UEI) Number: GFBQHDS2DL7

24. Factor, Inc. is registered and active in the System for Award Management (SAM) database



GSA Awarded Pricing

The rates are inclusive of the Industrial Funding Fee (IFF) of 0.75%.

SIN	Labor Category	5/03/22 – 5/02/23	5/03/23 – 5/02/24
541611	Analyst	\$94.36	\$96.44
541611	Consultant I	\$142.06	\$145.19
541611	Consultant II	\$156.27	\$159.70
541611	Principal Consultant	\$198.89	\$203.26
541611	Senior Consultant	\$183.67	\$187.71
541611	Senior Developer II	\$162.48	\$166.06
54151S	Analyst - IT	\$124.43	127.17
54151S	Consultant I - IT	\$168.23	171.93
54151S	Developer I	\$128.36	131.18
54151S	Practice Leader - IT	\$236.18	241.38
54151S	Principal Consultant - IT	\$206.06	210.59
54151S	Senior Consultant - IT	\$184.84	188.91
54151S	Senior Developer I	\$164.25	167.87
54151S	Senior Developer II	\$195.11	199.41

Service Contract Act: The Service Contract Labor Standards Act (SCA) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

SIN 541611 Labor Category Descriptions

Analyst

Functional Responsibilities: The Analyst supports project execution by gathering data, performing analysis, writing reports, testing software, and assisting other more senior colleagues. May include administrative assignments in support of project tasks. May meet with client for data gathering.

Minimum Education: Bachelor's

Minimum Experience: 1 year

Education Substitution: Associate's degree + 2 years relevant experience or 4 years relevant experience

Consultant I

Functional Responsibilities: The Consultant I supports project execution by gathering data, performing analysis, writing reports, testing software, and assisting other more senior colleagues. May include managing tasks and/or administrative assignments in support of project tasks. May meet with client for data gathering.

Minimum Education: Bachelor's

Minimum Experience: 3 years

Education Substitution: Associate's degree + 2 years relevant experience or 4 years relevant experience

Consultant II

Functional Responsibilities: The Consultant II leads and supports project execution by gathering data, performing analysis, writing reports, testing software, and assisting other more senior colleagues. May include administrative assignments in support of task assignments. May meet with client for data gathering.

Minimum Education: Bachelor's

Minimum Experience: 5 years

Education Substitution: Associate's degree + 2 years relevant experience or 4 years relevant experience

Principal Consultant

Functional Responsibilities: The Principal Consultant provides senior leadership of large, complex projects. Works closely with senior client personnel and project staff to define need or problem area; develop appropriate solution and alternate approaches; negotiating contracts; and ensuring overall project direction and expectations are being met. Provides technical expertise in relevant areas.

Minimum Education: Master's

Minimum Experience: 12 years

Education Substitution: Bachelor's plus 2 years relevant experience or Associate's degree + 4 years relevant experience or 6 years relevant experience

Senior Consultant

Functional Responsibilities: The Senior Consultant provides senior leadership of large, complex projects. Works closely with senior client personnel and project staff to define need or problem area; develop appropriate solution and alternate approaches; negotiating contracts; and ensuring overall project direction and expectations are being met. Provides technical expertise in relevant areas.

Minimum Education: Bachelor's

Minimum Experience: 8 years

Education Substitution: Associate's degree + 2 years relevant experience or 4 years relevant experience

Senior Developer II

Functional Responsibilities: The Senior Developer II works directly with the client and end-users to examine and evaluate complex systems requirements, specifications, and design standards. Develops detailed functional requirements and designs, works with Subject Matter Experts (SMEs) and Project Managers (PMs) to specify and prescribe both physical and logical design parameters and establishes testing and validation procedures to ensure product suitability. Develops, deploys, and maintains a wide variety of software and database applications and tools. May provide ongoing leadership and supervision for less senior technical staff to help ensure client requirements meet or exceed functional and timeline requirements.

Minimum Education: Bachelor's

Minimum Experience: 10 years

Education Substitution: Associate's degree + 2 years relevant experience or 4 years relevant experience

SIN 54151S Labor Category Descriptions

Analyst – IT

Functional Responsibilities: The Analyst supports IT project execution by gathering data for incorporation into IT systems, performing data analysis, writing reports and software documentation, reviewing IT system specifications, executing software application test scripts and reviewing results, reporting and documenting software application technical issues, and assisting other more senior colleagues. May include administrative assignments in support of IT project tasks. May meet with client for data gathering and to document requirements.

Minimum Education: Bachelor's in Computer Science, Engineering, or other technical field.

Minimum Experience: 1 year

Education Substitution: Associate's degree + 2 years relevant experience or 4 years relevant experience

Consultant I – IT

Functional Responsibilities: The Consultant I supports IT project execution by gathering and manipulating data for incorporation into IT systems, performing data and system analysis, writing complex reports and software documentation, reviewing and analyzing IT system specifications, executing software application test scripts and reviewing results, reporting and documenting software application technical issues, providing software application end-user helpdesk support on technical issues, and assisting other more senior colleagues. May include managing tasks and/or administrative assignments in support of IT project tasks, such as directing the work of Analyst ITs. May meet with client to assess IT system business needs, elicit software requirements, and understand desired system workflows.

Minimum Education: Bachelor's in Computer Science, Engineering, or other technical field.

Minimum Experience: 3 years

Education Substitution: Associate's degree + 2 years relevant experience or 4 years relevant experience

Developer I

Functional Responsibilities: The Developer assists more senior developers in the design, coding, and maintenance of software or database applications. Assists in specifically assigned areas involving system/User Interface (UI) design; building reusable components and libraries; development of functional requirements; logic flow diagrams; testing; and documentation.

Minimum Education: Bachelor's in Computer Science, Engineering, or other technical field.

Minimum Experience: 1 year

Education Substitution: Associate's degree + 2 years relevant experience or 4 years relevant experience

Practice Leader – IT

Functional Responsibilities: The Practice Leader provides senior leadership and oversight of large, complex IT projects. Works closely with senior client personnel and project management to define needs or problem areas; selects appropriate IT staff for project assignments; works with senior management to ensure adequate IT staff resources; oversees development and recommendations for appropriate IT solutions and alternate approaches; negotiates IT contracts; and ensures overall IT project direction and expectations are being met. Responsible for IT project quality, information security, DevOps policies and procedures within their practice area, and successful completion of contract tasks and deliverables. Provides technical expertise in relevant areas.

Minimum Education: Master's in Computer Science, Engineering, or other technical field.

Minimum Experience: 15 years

Education Substitution: Bachelor's plus 2 years relevant experience or Associate's degree + 4 years relevant experience or 6 years relevant experience

Principal Consultant – IT

Functional Responsibilities: The Principal Consultant manages large, complex IT projects. Works closely with senior client personnel and project technical IT staff to define needs or problem areas; works with the Practice Leader IT to select appropriate IT staff; develops appropriate IT solutions and recommends alternate approaches; assists with negotiating IT contracts; and ensures overall IT project direction and expectations are being met. Works with the Practice Leader to ensure IT project quality and information security, and completion of contract tasks and deliverables. Provides technical expertise in relevant areas.

Minimum Education: Master's in Computer Science, Engineering, or other technical field.

Minimum Experience: 12 years

Education Substitution: Bachelor's plus 2 years relevant experience or Associate's degree + 4 years relevant experience or 6 years relevant experience

Senior Consultant – IT

Functional Responsibilities: The Senior Consultant manages IT projects. Works closely with client personnel and project technical IT staff to define needs or problem areas; develops appropriate IT solutions; and ensures overall IT project direction and expectations are being met. Works with the Practice Leader and/or Principal Consultant IT to ensure IT project quality and information security, and completion of contract tasks and deliverables. Provides technical expertise in relevant areas.

Minimum Education: Bachelor's in Computer Science, Engineering, or other technical field.

Minimum Experience: 8 years

Education Substitution: Associate's degree + 2 years relevant experience or 4 years relevant experience

Senior Developer I

Functional Responsibilities: The Senior Developer I works directly with the client and end-users to examine and evaluate complex systems requirements, specifications, and design standards. Develops detailed functional requirements and designs, works with Subject Matter Experts (SMEs) and Project Managers (PMs) to specify and prescribe both physical and logical design parameters, establishes testing and validation procedures to ensure product suitability. Develops, deploys, and maintains a wide variety of software and database applications and tools. May provide ongoing leadership and supervision for less senior technical staff to help ensure client requirements meet or exceed functional and timeline requirements.

Minimum Education: Bachelor's in Computer Science, Engineering, or other technical field.

Minimum Experience: 5 years

Education Substitution: Associate's degree + 2 years relevant experience or 4 years relevant experience

Senior Developer II

Functional Responsibilities: The Senior Developer II works directly with the client and end-users to examine and evaluate complex systems requirements, specifications, and design standards. Develops detailed functional requirements and designs, works with SMEs and PMs to specify and prescribe both physical and logical design parameters and establishes testing and validation procedures to ensure product suitability. Develops, deploys, and maintains a wide variety of software and database applications and tools. May provide ongoing leadership and supervision for less senior technical staff to help ensure client requirements meet or exceed functional and timeline requirements.

Minimum Education: Bachelor's in Computer Science, Engineering, or other technical field.

Minimum Experience: 10 years

Education Substitution: Associate's degree + 2 years relevant experience or 4 years relevant experience